

## Message Text

LIMITED OFFICIAL USE

PAGE 01 BOGOTA 08099 251454Z  
ACTION EB-08

INFO OCT-01 AF-10 ARA-10 ISO-00 TRSE-00 COME-00  
CIAE-00 INR-10 NSAE-00 STR-07 OMB-01 L-03 PA-01  
ICAE-00 INRE-00 SSO-00 SS-15 /066 W  
-----108009 251502Z /47

O R 251402Z AUG 78  
FM AMEMBASSY BOGOTA  
TO SECSTATE WASHDC IMMEDIATE 9748  
INFO AMEMBASSY BRASILIA  
AMEMBASSY MEXICO  
AMEMBASSY CARACAS  
AMEMBASSY ABIDJAN  
AMEMBASSY SANTO DOMINGO  
AMEMBASSY GUATEMALA  
AMEMBASSY SAN SALVADOR  
AMEMBASSY TEGUCIGALPA  
AMEMBASSY MANAGUA  
AMEMBASSY SAN JOSE  
AMEMBASSY PANAMA  
AMCONSUL RIO DE JANEIRO  
AMCONSUL SAO PAULO  
USDA/FAS WASHDC

LIMITED OFFICIAL USE BOGOTA 8099

PASS: ASST. SECY. KATZ

E.O. 11652: N/A  
TAGS: ETRD, EAGR, CO  
SUBJ: COFFEE

REF: A) BOGOTA 7980, B) BOGOTA 8041, C) STATE 211387 (NOTAL)

1. SUMMARY: IN AUGUST 24 MEETING WITH EMBOFFS, COLOMBIAN COFFEE  
FEDERATION  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 BOGOTA 08099 251454Z

(CCF), GENERAL MANAGER GOMEZ JARAMILLO, REVIEWED RESULTS OF RECENTLY  
CONCLUDED LATIN AMERICAN COFFEE SUMMIT. GOMEZ CLAIMED THE PURPOSE OF  
MEETING WAS TO REACH AGREE-  
MENT AMONG PRODUCERS THAT WOULD RESULT IN FAVORABLE COFFEE  
PRICES FOR PRODUCERS, WHILE NOT AFFECTING CONSUMPTION ADVERSELY.  
HE DENIED EARLIER PRESS REPORTS THAT DELEGATES HAD CONCURRED ON  
MAXIMUM AND MINIMUM PRICE RANGE FOR COFFEE. REGARDING PROPOSED

MEETING WITH ASST. SECY. KATZ, (SEE REFTEL C), GOMEZ ASKED IT BE ARRANGED FOR AUGUST 29. GOMEZ REQUESTS CONFIRMATION OF MEETING AND TIME, AND THAT COLOMBIAN AMBASSADOR TO WASHINGTON, BARCO, ALSO BE INFORMED. END SUMMARY.

2. OFFICIAL PRESS RELEASE ISSUED AT CONCLUSION OF COFFEE SUMMIT MEETING STATES THAT PURPOSE OF MEETING WAS TO EXCHANGE VIEWPOINTS ON THE SITUATION OF THE WORLD MARKET FOR COFFEE AS WELL AS TO UNIFY CRITERIA ON THE ENFORCEMENT OF THE ECONOMIC CLAUSES OF THE INTERNATIONAL COFFEE AGREEMENT OF 1976. THE DELEGATES AGREED AND WILL RECOMMEND TO OTHER COFFEE PRODUCERS: A) TO HAVE A UNIFIED POSITION TO BARGAIN WITH THE CONSUMER-MEMBERS; B) A MECHANISM TO STABILIZE PRICES IN ORDER TO GUARANTEE PROFITABLE PRICES TO PRODUCERS THAT HELP TO DEVELOP THEIR ECONOMIES AND TO CONSUMERS AN ADEQUATE PRICUREMENT.

3. STORIES THAT APPEARED IN LOCAL PRESS OF AUGUST 24 REPORT GOMEZ AS SAYING THAT PRINCIPAL INTENT OF PRODUCING COUNTRIES IS TO ARRIVE AT AN AGREEMENT WITH CONSUMING COUNTRIES IN ORDER TO ADOPT A STABLE PRICE RANGE THAT WOULD AVOID EXAGGERATED INCREASES AND ALLOW FOR NORMAL CONSUMPTION AND END SPECULATIVE ACTIVITIES.

4. IN AUGUST 24 MEETING WITH AGATT AND ECON OFFICER, GOMEZ RE-ITERATED THAT HE WAS QUOTED AS SAYING TO THE PRESS; HOWEVER, HE DENIED PRESS REPORTS THAT DELEGATES HAD CONCURRED ON MAXIMUM AND MINIMUM PRICE RANGE FOR COFFEE. GOMEZ EXPLAINED THAT FACTORS LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 BOGOTA 08099 251454Z

AFFECTING PRICE MOVEMENT BETWEEN NOW AND DATE OF ICO MEETING WOULD RENDER IRRELEVANT ANY AGREED PRICE RANGE.

5. ECON OFFICER MENTIONED CONGEN RIO REPORTS THAT DESPITE VARIOUS SPECULATIONS ON EXTENT OF COFFEE FROST DAMAGE IT PROBABLY WILL NOT BE UNTIL DECEMBER THAT ACCURATE INFORMATION ON BRAZILIAN CROP WILL BE AVAILABLE. GOMEZ REPLIED THAT FROST WAS A "HORIZON-TALONE" DAMAGING FIRST FLOWERING AS OPPOSED TO 1975 "VERTICAL" FROST AND THAT RESULTS UNLIKELY TO BE ACCURATELY DETERMINED PRIOR TO NOVEMBER, WHICH IS TIME OF SECOND FLOWERING.

6. AGATT NOTED DISCREPANCY BETWEEN CALAZANS' ESTIMATE OF 1978-79 COFFEE CROP OF 24 MILLION BAGS COMPARED TO FAS ESTIMATE OF 17 MILLION BAGS. GOMEZ REPLIED THAT BRAZILIANS WERE PROBABLY EXAGGERATING SINCE BRAZIL HAD VERY LOW STOCK LEVELS, AND WOULD BE FORCED TO DECLARE A SHORTFALL IN ANY QUOTA ARRANGEMENT IN A RE-INSTITUTED ICA, THEREFORE, IT WAS IN BRAZIL'S INTEREST TO OVER-ESTIMATE 1978-79 PRODUCTION.

7. GOMEZ INFORMED EMBOFFS THAT AFRICAN COFFEE PRODUCING NATIONS PLAN TO CONVENE SIMILAR MEETING IN PARIS IN EARLY SEPTEMBER IN ORDER TO DISCUSS BOGOTA MEETING AND FORMULATE THEIR OWN POLICY

FOR SEPTEMBER 13 LONDON MEETING.

8. REGARDING PROPOSED MEETING WITH ASST. SECY. KATZ, GOMEZ ASKED  
IT BE ARRANGED FOR AUGUST 29. GOMEZ REQUESTS CONFIRMATION OF  
MEETING AND TIME AND THAT COLOMBIAN AMBASSADOR TO WASHINGTON,  
BARCO, BE INFORMED BY THE DEPT.  
ASENCIO

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** COFFEE, PRICES, SUMMIT MEETINGS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 25 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BOGOTA08099  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780348-0817  
**Format:** TEL  
**From:** BOGOTA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780820/aaaaaqoh.tel  
**Line Count:** 123  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 4838755b-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 BOGOTA 7980, 78 BOGOTA 8041, 78 STATE 211387  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1612687  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** COFFEE  
**TAGS:** ETRD, EAGR, CO  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/4838755b-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014